

Membership Fees

For approval

1. We seek member approval for a new formula for calculating annual membership fees, as outlined on the following pages.
 2. We seek member approval for fixing the 23-24 membership fee totals at the published figure.
 3. We seek indicative support for the total raised by membership fees to rise by 3% per year, subject to annual Executive Council recommendation and confirmation by members at AGM
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Recommended model

The MEMBERSHIP and POPULATION (MAP) model

The new fees model is based on two calculations that attempt to capture levels of activity (M) and institutional population size (P).

(M) raises a proportion of fees based on a graded charge against the level of sports club membership within each institution, as follows:

Each club member between a minimum (200) and maximum (4000) threshold is translated into a per capita charge, with the unit cost becoming lower as the numbers increase.

The banded costs attached to club membership are given in the table below:

CLUB MEMBERSHIP CALCULATION (M), based on annual return to SSS	
Flat fee for up to 200 students	£100.00
201-1000 cost per student	£3.00
1001-2000 cost per student	£2.00
2001-3000 cost per student	£1.00
3001-4000 cost per student	£0.50
4000+ cost per student	£0.00
Projected Income raised via (M) in 23-24	£58,367

(P) then adds an index-linked charge against each institution's FTE student population, as follows:

Having completed the Club Membership calculation (M) an identified income target is applied to the population stats (data via HESA/ SFC) in an index linked way.

Thus if your institution has 5% of the FTE students in Scotland then it will be asked to pay 5% of the required total raised under the population index (P).

In 23-24 the proposal is to raise £88,000 (roughly 60% of the overall membership fee total) via (P) and thus an institution with 5% of the overall student population would pay £4,400 on top of their Club Membership figure.

As an illustration, this equates roughly to a charge of 24p per FTE student for the coming year. Please see Appendix 2 for a full illustration of proposed institutional charges for 23-24.



Appendix 1: Background to the proposal

SSS fees were last reviewed over five years ago. Since then there have been a number of changes to the tertiary education network in Scotland, to the strategy of SSS and to the external environment within which we are all operating.

It was thus deemed an appropriate time to review the fee structure to SSS, including the underlying principles, the amount of money we need to raise, and the method of doing so.

Scope

The scope was to review the existing fee structure and consider potential new approaches to this for future years.

A working group was set up via SSS Exec and was encouraged to bring forward recommendations on all aspects of fixed institutional fees (perhaps with reference to other value-in-kind inputs).

The brief did not include examining the user pays element of SSS activity or exploring individual membership, though the implications of these sometimes flavoured discussion during the process.

Key Principles

A number of key principles were agreed by the working group and these are reflected in some of the foundations and assumptions behind the recommended model:

- The model should raise only as much money as is deemed necessary to balance the books
- The model should be as simple as possible whilst also providing fairness and recognising the differences in our member institutions
- The model should rely on robust data that is either publicly available or routinely gathered
- The model should attempt to reflect institutional size and levels of activity

Limitations

The working group concluded that allowing for ability to pay as a stand-alone index was extremely difficult, though this may be arrived at (at least in part) by the other aspects outlined above. The complexity of SSS' work and the varying degrees to which different institutions need/ benefit from delivered activities was also recognised. It was concluded that it is not the place of the fee structure to respond to this complexity, not least as the amount raised through fees represents only ~20% of SSS' total income.



PRINCIPLES		Uni Total Billed	£107,001
Aim to raise similar amount to 22-23		Uni Total Expected	£107,001
Recognise FTE as main indicator of institution size		College Total Billed	£30,729
Adopt club membership as main indicator of activity		College Total Expected	£29,738
FOUNDATIONS		Other* Total Billed	£8,636
Income raised via Club Members Index, as below		Other* Total Expected	£4,645
Flat fee for up to 200 students	£58,367	Total Billed	£146,367
201-1000 cost per student	£100.00	Total Expected	£141,384
1001-2000 cost per student	£3.00	* Other = SRUC, UHI, GSA, RCS, OU, NA	
2001-3000 cost per student	£2.00		
3001-4000 cost per student	£1.00		
4000+ cost per student	£0.50		
Overall FTE cost set to	£0.00		
Therefore the cost per FTE is	£88,000		
	£0.24		

Winners and losers

11 institutions will be asked to pay more in 23-24 than they did in 22-23

Of these, only 7 institutions will be asked to pay more than they would under the status quo

Of those, only 2 are current members of SSS

	INSTITUTION	Club Members	Members Cost	FTE	% of FTE	FTE cost	2023-24 Fee New Model	Status Quo 23-24	2022-23 Fee	Variance v 22-23	% move	Variance v Status Quo	% move
1	A	603	£1,309.00	4,285	1.19%	£1,048.70	£2,357.70	£3,695.90	£3,261.00	£903.30	-27.7%	£1,338.20	-36.2%
2	B	0	£100.00	9,025	2.51%	£2,208.75	£2,308.75	£3,764.82	£3,691.00	£1,382.25	-37.4%	£1,456.07	-38.7%
3	C	0	£100.00	2,020	0.56%	£494.37	£594.37	£516.91	£507.00	£87.37	17.2%	£77.46	15.0%
4	D	137	£100.00	15,635	4.35%	£3,826.46	£3,926.46	£4,324.80	£4,240.00	£313.54	-7.4%	£398.34	-9.2%
5	E	0	£100.00	2,185	0.61%	£534.75	£634.75	£832.43	£816.00	£181.25	-22.2%	£197.68	-23.7%
6	F	0	£100.00	7,900	2.20%	£1,933.42	£2,033.42	£3,489.13	£3,421.00	£1,387.58	-40.6%	£1,455.71	-41.7%
7	G	119	£100.00	13,915	3.87%	£3,405.51	£3,505.51	£5,082.93	£4,983.00	£1,477.49	-29.7%	£1,577.42	-31.0%
8	H	995	£2,485.00	13,635	3.79%	£3,336.99	£5,821.99	£5,677.38	£5,566.00	£255.99	4.6%	£144.61	2.5%
9	I	136	£100.00	9,350	2.60%	£2,288.29	£2,388.29	£3,738.97	£3,299.00	£910.71	-27.6%	£1,350.68	-36.1%
10	J	0	£100.00	6,575	1.83%	£1,609.14	£1,709.14	£1,826.41	£1,791.00	£81.86	-4.6%	£117.27	-6.4%
11	K	920	£2,260.00	15,485	4.31%	£3,789.75	£6,049.75	£8,081.00	£7,130.00	£1,080.25	-15.2%	£2,031.25	-25.1%
12	L	0	£100.00	9,280	2.58%	£2,271.16	£2,371.16	£3,325.45	£3,260.00	£888.84	-27.3%	£954.29	-28.7%
13	M	0	£100.00	5,735	1.59%	£1,403.57	£1,503.57	£2,317.47	£2,272.00	£768.43	-33.8%	£813.91	-35.1%
14	N	0	£100.00	2,270	0.63%	£555.55	£655.55	£1,430.11	£1,402.00	£746.45	-53.2%	£774.56	-54.2%
15	O	1987	£4,474.00	9,910	2.76%	£2,425.34	£6,899.34	£7,288.41	£6,431.00	£468.34	7.3%	£389.07	-5.3%
16	P	44	£100.00	8,580	2.39%	£2,099.84	£2,199.84	£3,049.76	£2,990.00	£790.16	-26.4%	£849.92	-27.9%
17	Q	0	£100.00	80	0.02%	£19.58	£119.58	£25.85	£25.00	£94.58	378.3%	£93.73	362.7%
18	R	0	£100.00	9,890	2.75%	£2,420.45	£2,520.45	£3,954.35	£3,877.00	£1,356.55	-35.0%	£1,433.90	-36.3%
19	S	639	£1,417.00	4,605	1.28%	£1,127.01	£2,544.01	£2,731.00	£2,410.00	£134.01	5.6%	£186.99	-6.8%
20	T	1209	£2,918.00	11,040	3.07%	£2,701.89	£5,619.89	£8,167.16	£8,007.00	£2,387.11	-29.8%	£2,547.26	-31.2%
21	U	0	£100.00	1,195	0.33%	£292.46	£392.46	£258.45	£253.00	£139.46	55.1%	£134.01	51.8%
22	V	0	£100.00	1,625	0.45%	£397.70	£497.70	£2,670.69	£2,618.00	£2,120.30	-81.0%	£2,173.00	-81.4%
23	W	0	£100.00	3,640	1.01%	£890.84	£990.84	£844.28	£828.00	£162.84	19.7%	£146.56	17.4%
24	X	0	£100.00	11,130	3.10%	£2,723.92	£2,823.92	£1,757.49	£1,723.00	£1,100.92	63.9%	£1,066.43	60.7%
25	Y	3015	£5,507.50	12,685	3.53%	£3,104.49	£8,611.99	£9,674.81	£8,537.00	£74.99	0.9%	£1,062.82	-11.0%
26	Z	3117	£5,558.50	14,305	3.98%	£3,500.96	£9,059.46	£9,433.58	£9,249.00	£189.54	-2.0%	£374.12	-4.0%
27	AA	10040	£6,000.00	33,860	9.42%	£8,286.79	£14,286.79	£14,568.21	£12,854.00	£1,432.79	11.1%	£281.42	-1.9%
28	AB	5941	£6,000.00	32,330	8.99%	£7,912.34	£13,912.34	£12,647.03	£12,399.00	£1,513.34	12.2%	£1,265.31	10.0%
29	AC	5043	£6,000.00	10,485	2.92%	£2,566.07	£8,566.07	£9,812.65	£9,620.00	£1,053.93	-11.0%	£1,246.58	-12.7%
30	AD	3148	£5,574.00	10,790	3.00%	£2,640.71	£8,214.71	£8,528.99	£8,362.00	£147.29	-1.8%	£314.28	-3.7%
31	AE	3443	£5,721.50	20,395	5.67%	£4,991.41	£10,712.91	£11,570.14	£10,209.00	£503.91	4.9%	£857.23	-7.4%
32	AG	394	£682.00	14,965	4.16%	£3,662.49	£4,344.49	£6,426.90	£5,671.00	£1,326.51	-23.4%	£2,082.41	-32.4%
33	AH	320	£460.00	15,065	4.19%	£3,686.96	£4,146.96	£5,177.70	£4,569.00	£422.04	-9.2%	£1,030.74	-19.9%
34	AI	0	£100.00	11,190	3.11%	£2,738.60	£2,838.60	£3,704.51	£3,632.00	£793.40	-21.8%	£865.91	-23.4%
35	AJ	0	£100.00	4,510	1.25%	£1,103.76	£1,203.76	£1,886.72	£1,665.00	£461.24	-27.7%	£682.95	-36.2%
		41,250	£ 58,367	359,570	100.00%	88,000	£146,366.50		£161,568.00	£15,201.50			
							£141,384.15		£137,871.00	£3,513.15			